





## Orchestrating Innovation in Public-Private Ecosystems

Become an effective director of mission-driven innovation projects with high societal impact





## What to expect



Gain insights and an overview of relevant and emerging concepts from governance and business administration and innovation and transition management



Learn how your innovation initiative can be effectively designed, structured and led



Collaborate in a network of peer Innovation Orchestrators

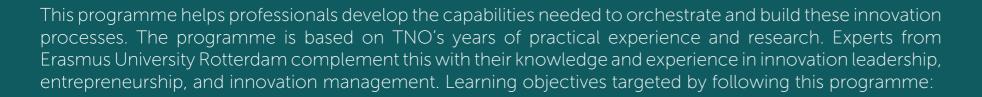


Get practical tools to accelerate your innovation journey



# Create effective collaboration to achieve complex innovation projects with large-scale impact

Societal challenges of today and tomorrow cross the boundaries of individual organisations, each with their interests. Examples include the digitisation of industry, energy transition, mobility, sustainability, safety, and health. How can they build a well-functioning innovation ecosystem where all these relationships and dependencies create impact? Aligning all these interests requires direction by an expert who can interact with governments, citizens, and businesses. It takes someone who initiates collaboration at the right time and form to develop innovations and encourage all to succeed.



- Gain a clear understanding of how to delineate and align the mission and value of your innovation journey with other stakeholders;
- How to approach the development of business models, services for such public-private collaborations, including forms of financing;
- Have a better understanding of how to fill your personal leadership role to more effectively design interactions between individuals from different organisations in an ecosystem;
- Apply the lessons directly to your personal impact project under the guidance of experienced coaches.



### For whom?

This programme is designed for professionals working with peers from other organisations on mission-driven innovation projects. Initiatives that aim to use innovation and new technologies to develop and implement systemic change for social impact. Participants have experience in driving and leading ecosystem change. They want to develop themselves and their organisation to successfully develop these initiatives with more confidence, knowledge and skills.

Roles that participants fulfill, for example, in relation to these mission-driven innovation projects are:

- Coalition Manager
- Innovation Manager
- Business Developer
- Programme Manager
- Strategic policy maker
- Ecosystem manager
- Partnership manager



"This course is a unique combination of TNO's practical experience and knowledge in the field of Orchestrating Innovation as well as relevant and new concepts from governance, business administration, innovation and transition management. Together with Erasmus Centre for Entrepreneurship and Rotterdam School of Management as knowledge and education partners, we can help participants achieve impact more effectively in public-private partnerships for societal issues. We would like to share our experiences and strengthen your cases together!"

#### Frank Berkers

Initiator Orchestrating Innovation en Senior Scientist, TNO Vector Centre for Societal Innovation and Strategy

Are there any stakholders that are hindering further development?

Are you looking for new ways to get the business case around?

Are you responsible for shaping transitions?

Are you struggling to design the next step of your initiative?

Want to broaden your initiative to include new stakeholders?

Want to increase the social and economic impact of your initiative?

Participants work for both government agencies, research institutes and private institutions. Do you recognise yourself in the description and one or more of these roles? Then this course is a perfect fit for your daily practice.

## An enriching and practical learning experience



This learning programme originated at TNO and was further developed in collaboration with Erasmus Centre for Entrepreneurship and Rotterdam School of Management at Erasmus University Rotterdam. Through shared expertise, this effective learning programme has been formed with various learning formats to enhance your learning experience. The programme consists of interactive masterclasses, collaboration within a network of peers on practical cases, personal training modules, guest speakers, and mastering the latest tools and techniques to orchestrate collaboration and innovation.



Interactive plenary discussions



Insightful quick-scans and hands-on tools



Work on your own impact project to accelerate it



Guest speakers from the field



Masterclasses from top academics and practitioner experts



Breakout sessions focusing on peer learning

## Programme overview

The four-day "Orchestrating Innovation" programme is a unique learning track, tailored specifically for the practice of Innovation Orchestrators. The lead time is approximately three months, with interim commitment expected.

#### Day 1 & 2: Missions, positioning & stakeholder management

- Gain insights into "the innovation center" (innovation fieldlab, hub, cluster) as a concept and why it requires a different approach.
- Be able to formulate a mission, positioning and value-add for clients and partners.
- Gain an understanding of actor network requirements and be able to analyse actor networks in an ecosystem.
- Be able to integrate analyses of actors, knowledge and networks in an ecosystem.
- Be able to formulate the shared vision and goals of a programme plan, in collaboration with key stakeholders and based on an ecosystem analysis.

#### Day 3: Operationalisation, business models and financing

- Operationalise added value in services and activities of a public-private innovation center. What are the priorities? What should we do and what should we not do?
- Learn the various business models of a large-scale public-private partnership: what services are needed to promote innovation in the ecosystem and what forms of financing are possible?
- Exploration on monitoring, organisation and decision-making: how can development be monitored, who has what say and how can agreements and contributions best be agreed?

#### Day 4: Leadership and governance in innovation ecosystems

- Understanding formal and informal ways to activate, connect and persuade people and organisations.
- How do I operate in a group with people and organisations that all have different goals?
- What kind of leader am I in the complex context of Orchestrating Innovation? And what other roles do I need? What can I expect from them? And what should they expect?
- How do I set this up in their own organisations and ensure internal commitment?

#### In the meantime: Work on your personal impact project with coaching

- Over the course of the programme, you will work on a personal impact project to apply the lessons immediately and make real, relevant impact in the ecosystem and your own role.
- A dedicated academic coach and practice coach will help you make these steps even better.



## **Practical Information**

Programme dates: You can find the dates for the next edition by following this link: www.ece.nl

Language: The programme is provided alternately in Dutch and English, depending on the participants' preference.

**Participants:** We strive for an interactive learning environment with personal guidance and therefore the programme groups consist of a minimum of 10 and a maximum of 20 participants.

**Investment:** Participation in this program costs € 3,950 excluding 21% VAT for four full days including all course materials, an overnight stay and dinner. Alumni of Erasmus University Rotterdam and TNO employees receive a 10% discount.

**Location**: Rotterdam

### Contact us

#### **Erasmus Centre for Entrepreneurship**

Entrepreneurship and innovation are crucial to tackle large-scale societal challenges. Our training offering aims to improve the innovation excellence of organizations through the development of its people. One of the key drivers for this is the power of cross-organisational collaboration; the focus of this program specifically. Would you like to know more about this program? Or personal advice on our (customised) training offerings suited to your training needs? Then feel free to contact us.



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#### TNO

Orchestrating Innovation is essential to our mission: connecting people and knowledge to create innovations that sustainably strengthen the competitiveness of companies and the well-being of society. Through this training TNO wants to propagate and further develop this philosophy. Does this brochure raise questions about Orchestrating Innovation? Or would you like to assess whether this training suits your needs? Feel free to contact us.



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## Industry experts and top academics faciliator information

This programme is facilitated by leading experience experts and academics. TNO wants to share its years of practical experience and knowledge with market professionals and guide them in their own practice. Professors from Erasmus Centre for Entrepreneurship and Rotterdam School of Management of Erasmus University feed it with the latest practical insights in leadership, entrepreneurship and innovation management.



Frank Berkers
Senior Scientist
at TNO Vector



Prof. Dr. Daan Stam
Professor of Innovation Management
at Rotterdam School of Management



Maurits Butter
Senior Researcher
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Dr. Ferdinand Jaspers
Programme Directeur
at Erasmus Centre for Entrepreneurship



Anita Lieverdink
Senior Innovation Orchestrator
at TNO

### Collaboration details

TNO, Erasmus Centre for Entrepreneurship, and Rotterdam School of Management have joined forces for you.

TNO connects people and knowledge to create innovations that sustainably strengthen companies' competitiveness and society's well-being. That is our mission, which we, more than 3,400 TNO professionals, work on daily. We do this together with partners and focus on nine domains. TNO is the leading applied research institute active in public-private partnerships for innovation. Innovation processes are complex processes and require collaboration. Finding the suitable project form, approach, and partners is a profession. That is why Innovation Orchestrators are active within TNO. They specialise in connecting various stakeholders on a joint mission and guiding innovation. They activate innovation and technology experts inside and outside TNO in all socially relevant areas. We call this approach Orchestrating Innovation.

As Erasmus Centre for Entrepreneurship, we see entrepreneurship as the key driver of innovation. We strive to weave entrepreneurship into people's DNA, leveraging Erasmus University Rotterdam's knowledge and network, a university founded by entrepreneurs more than 100 years ago. With our four professors, 45+ academic trainers and researchers, and experienced programme managers in entrepreneurship and innovation, the Erasmus Centre for Entrepreneurship is Europe's leading entrepreneurship centre. Our goal is to improve the innovation excellence of organisations by developing their people through action-oriented programmes for Innovation Drivers, corporate innovation teams, and budding entrepreneurs. All our learning and development programmes are based on participants' challenges to make an immediate impact (experiential learning).





















